



INSTITUTE FOR SECURITY GOVERNANCE

Advancing Knowledge, Building Capacity, Strengthening Partners



PRINCIPLES OF DEFENSE PROCUREMENT & CONTRACTING

RESIDENT: P159202
MOBILE: P309136

ELIGIBLE FUNDING: IMET, FMF/FMS
CERTIFICATION: PME, E-IMET

This International Defense Acquisition Resource Management (IDARM) course provides a theoretical and practical examination of fundamental concepts and challenges associated with national and global defense contracting. It includes a comparative analysis of the US and other models of contracting. Participants examine methodologies that ensure needs-based requirements, work in groups to develop and issue requests for tender, and use reasoned decision-making in supplier selection. Critical post-award contract management considerations are also discussed. International best practices are examined, as are challenges associated with institutionalizing efficient and effective procurement systems. Participants will work in small groups on case study assignments to apply concepts presented throughout the course to real-life scenarios.

OBJECTIVES

Upon completion of this course, participants will be able to:

- ◆ Better understand fundamental concepts of the fundamental concepts and challenges associated with national and global defense contracting and procurement
- ◆ Critically examine requirements definition, and tendering and sourcing methodologies with a focus on characteristics of efficient and effective contract and procurement systems
- ◆ Assist countries in their efforts to develop and institutionalize transparent, efficient, and effective contract and procurement systems

TOPICS

Course topics may include:

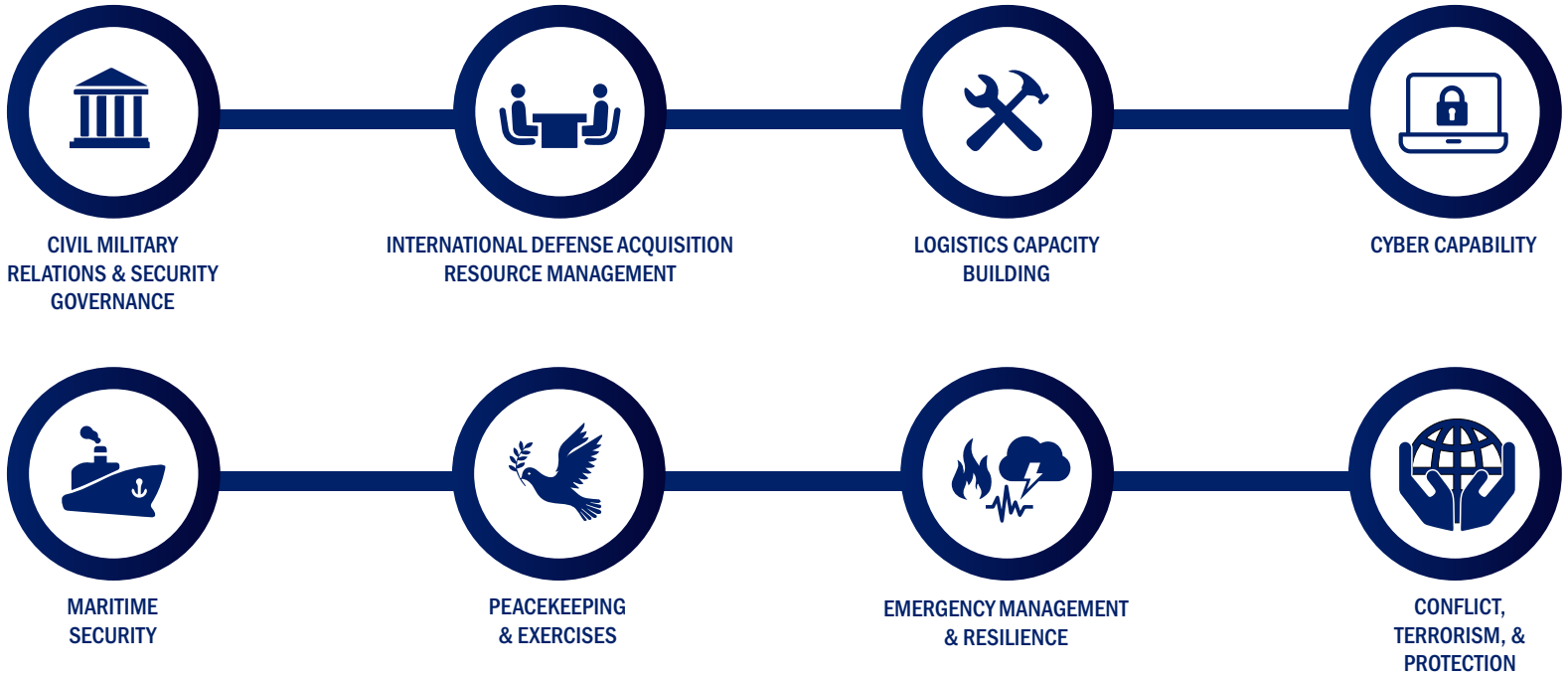
- ◆ Acquisition planning and market research
- ◆ Cost and price analysis
- ◆ Source selection
- ◆ Foreign military sales and direct commercial sales
- ◆ Contracting for services
- ◆ Post award contract management

PARTICIPANTS

This course is designed for international military officers of grades O-4 to O-6 and civilian equivalents who are engaged in a broad range of acquisition fields such as policy development, strategic planning, requirements definition, logistics, program management, procurement and contracting, budgeting and execution, and systems engineering.

ISG PROGRAM AREAS

ISG programming has been developed over 25 years by providing military and civilian officials with unique education and professional development programs. Courses are designed to cultivate individual understanding of complex issues, foster peer-to-peer learning, and build connected networks of international peers through a professional learning environment.



FACULTY

ISG has a diverse faculty team grounded in professional experience from academic, military, government, and civil sectors. The core faculty are augmented by experts drawn from other parts of government, and American and international subject matter experts drawn from universities, industry, think tanks, international organizations, and non-governmental organizations.

ENROLLMENT

Courses are conducted as part of the US Government security cooperation efforts. Interested partner nation personnel should contact their government's international cooperation section, or the relevant US Embassy's security/military cooperation section for selection processes and enrollment. Interested US citizens may contact ISG to discuss availability.

FUNDING

Educational programs are primarily implemented through Title 22 authorized programs (International Military Education and Training, Foreign Military Sales, Peacekeeping Operations) and various Title 10 authorized programs such as the Maritime Security Initiative (MSI) and Regional Defense Combating Terrorism and Irregular Warfare Fellowship Program (RDFFP).

ABOUT ISG



The Institute for Security Governance – situated within the Defense Security Cooperation University's (DSCU) International School of Education and Advising (ISEA) – is the Department of Defense's Center of Excellence for Institutional Capacity Building (ICB). As a component of the Defense Security Cooperation Agency (DSCA), and one of its primary international Security Cooperation schoolhouses, ISG is charged with building partner institutional capacity and capability through tailored advising, education, and professional development programs grounded in American values and approaches.