



## ACQUISITION PHASE I: NEEDS ASSESSMENT/SITE SURVEY

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**RESIDENT: N/A**  
**MOBILE: P309130**

**ELIGIBLE FUNDING: IMET, FMF/FMS**  
**CERTIFICATION: N/A**

Each Mobile Education Team (MET) course in the International Defense Acquisition Resource Management (IDARM) series can be developed using a three-phased approach in partnership with the host country's military and civilian leadership and managers. This Site Survey and Needs Assessment for Acquisition Management Series course is the first phase. This phase I visit involves IDARM team members visiting the host country to meet with the executives and managers responsible for determining defense requirements and qualifications for acquisition program managers and decision makers as well as to survey a nation's needs in a specific resource management area. This is accomplished through data gathered from on-site observations, structured interviews, and focus groups over a three-to-five day period.

### OBJECTIVES

- ◆ Further refine understanding of the host nation's defense acquisition priorities, policies and procedures
- ◆ Establish relationships with acquisition managers in order to identify future course objectives and curriculum goals

### TOPICS & PARTICIPANTS

Target audience for the site survey are professionals in the specific technical disciplines of the course to be developed.



## FACULTY

ISG employs a diverse faculty with strong professional, academic, military, and government backgrounds. This faculty core is augmented by other government experts (both civilian and military) and subject matter experts (SMEs) drawn from universities, think tanks, international organizations, and industry.

## ENROLLMENT

Courses are conducted for partner countries as part of the United States government's security assistance and security cooperation efforts. As such, participation in ISG courses is managed through the security cooperation office of the US Embassies in partner countries. Interested, non-US persons should contact the international cooperation section of their own government or the relevant US Embassy for selection processes and enrollment. ISG reserves limited space in courses for US citizens. Interested US citizens may contact ISG to discuss availability.

## FUNDING

ISG can accept most types of US government funding. Courses are typically funded by IMET, FMF, FMS, CTIWFP, PKO, and other DoD-wide O&M funds (333, MSI, etc) on a case-by case basis. Cost estimates can be obtained by contacting ISG.

## ABOUT ISG

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The Institute for Security Governance (ISG) is a global security cooperation organization established to build partner capability and grow the field and practice of institutional capacity building (ICB). Located in Monterey, California, ISG serves as the Defense Security Cooperation Agency (DSCA)'s primary resource for ICB integration and implementation, project scoping and design, and education and advising expertise.

This course is a key component of ISG's 25-year-long effort to provide military and civilian officials with unique education and professional development programs. Designed to cultivate individual understanding of complex issues and foster peer-to-peer learning, this custom-tailored course offering brings theoretical and applied learning practices into a exciting and rich classroom environment.