



# INSTITUTE FOR SECURITY GOVERNANCE

*Advancing Knowledge, Building Capacity, Strengthening Partners*



## ACQUISITION PHASE I: NEEDS ASSESSMENT/SITE SURVEY

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**ELIGIBLE FUNDING: IMET, FMF/FMS**  
**CERTIFICATION: N/A**

Each Mobile Education and Training (MET) course in the International Defense Acquisition Resource Management (IDARM) series can be developed in partnership with the host country's military and civilian leadership using a three-phase approach. This Needs Assessment/Site Survey is the first phase in the Acquisition Management Series. The phase I visit involves IDARM team members visiting the host country to meet with executives and managers responsible for determining defense requirements and qualifications for acquisition program managers and decision-makers. Surveying national needs in a specific resource management area is also part of the phase I visit. These goals are accomplished using data gathered from on-site observations, structured interviews, and focus groups over a three- to five-day period.

### OBJECTIVES

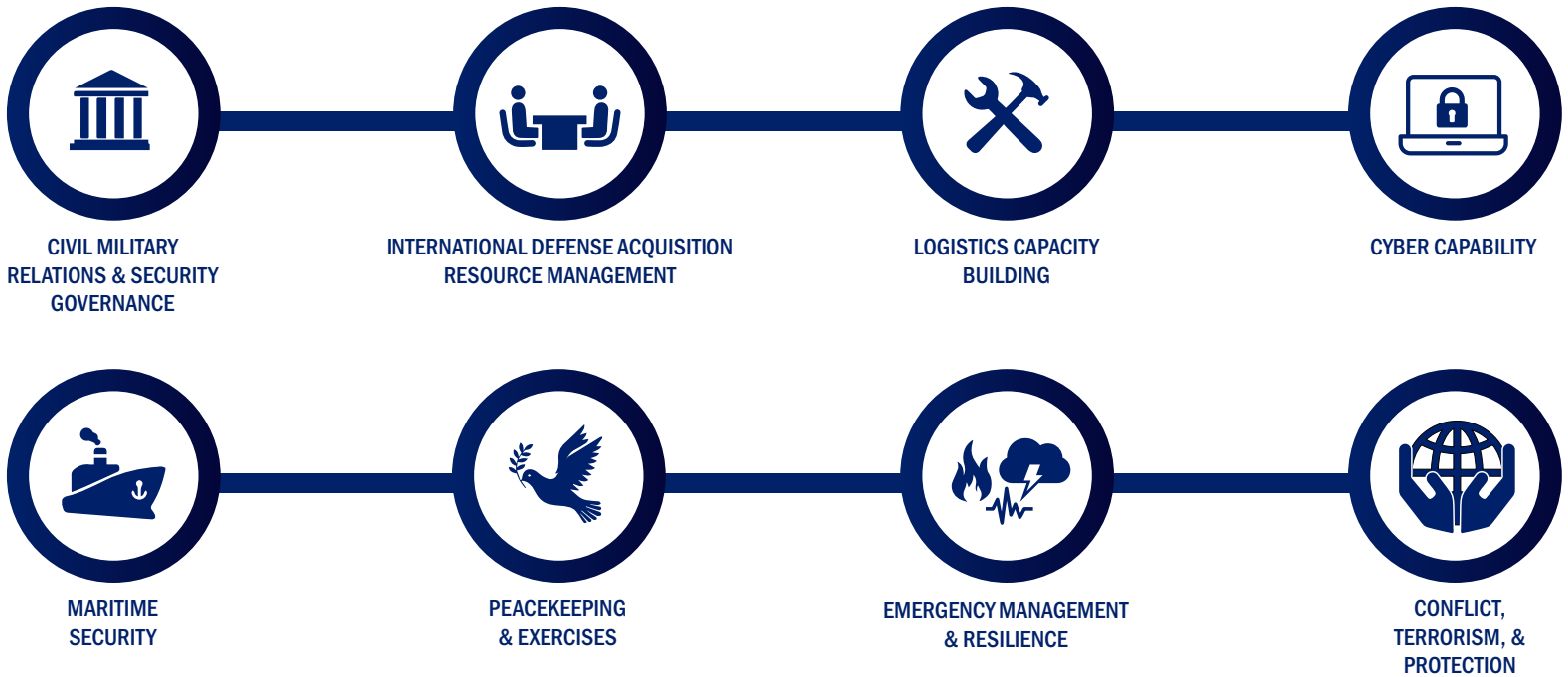
- ◆ Further refine understanding of the host nation's defense acquisition priorities, policies, and procedures
- ◆ Establish relationships with acquisition managers in order to identify future course objectives and curriculum goals

### TOPICS & PARTICIPANTS

The target audience is professionals engaged in the specific technical disciplines of the course to be developed.

## ISG PROGRAM AREAS

ISG programming has been developed over 25 years by providing military and civilian officials with unique education and professional development programs. Courses are designed to cultivate individual understanding of complex issues, foster peer-to-peer learning, and build connected networks of international peers through a professional learning environment.



## FACULTY

ISG has a diverse faculty team grounded in professional experience from academic, military, government, and civil sectors. The core faculty are augmented by experts drawn from other parts of government, and American and international subject matter experts drawn from universities, industry, think tanks, international organizations, and non-governmental organizations.

## ENROLLMENT

Courses are conducted as part of the US Government security cooperation efforts. Interested partner nation personnel should contact their government's international cooperation section, or the relevant US Embassy's security/military cooperation section for selection processes and enrollment. Interested US citizens may contact ISG to discuss availability.

## FUNDING

Educational programs are primarily implemented through Title 22 authorized programs (International Military Education and Training, Foreign Military Sales, Peacekeeping Operations) and various Title 10 authorized programs such as the Maritime Security Initiative (MSI) and Regional Defense Combating Terrorism and Irregular Warfare Fellowship Program (RDFFP).

## ABOUT ISG



The Institute for Security Governance – situated within the Defense Security Cooperation University's (DSCU) International School of Education and Advising (ISEA) – is the Department of Defense's Center of Excellence for Institutional Capacity Building (ICB). As a component of the Defense Security Cooperation Agency (DSCA), and one of its primary international Security Cooperation schoolhouses, ISG is charged with building partner institutional capacity and capability through tailored advising, education, and professional development programs grounded in American values and approaches.