



Example Positions/Jobs

- Defense Acquisition Workforce

Functional Area Description

The Acquisition functional area prepares the workforce member to understand how FMS cases utilizing the acquisition strategy advance national security objectives in support of U.S. foreign policy. Specifically, the workforce member will be able to identify their role within the broad framework of FMS.

How will this prepare you better for your work?

FMS is a system of systems that demands teamwork to develop cases effectively and responsively, while also utilizing the acquisition framework to execute requirements. Fulfilling your roles and responsibilities will enable you to identify legal and policy guidance, outline complex problems, and implement FMS cases effectively – an essential outcome in an era of strategic competition. Ultimately this certification will prepare you to be effective and efficient in executing FMS programs as a Security Cooperation Acquisition Workforce member.

Practitioner Certification Program of Study

Core Education and Training

- **CD 201** Capability Development for Practitioners
- **TSFD 201** Technology Security Foreign Disclosure, and End-use Compliance for Experts
- **PMA 201** Political Military Activity for Practitioners
- **REG 301** Orientation to Regional Security for Practitioners

Primary Functional Training (Available starting FY25)

- **ACQ 230V** International Acquisition Integration
- **INT 2110** International Acquisition/Security Cooperation Program Management
- **FMS 251** Foreign Military Sales (FMS) Process

AND choose ONE of the following course options listed:

- **ACQ 250** Contracting for FMS
- **ACQ 251** Offsets in FMS Contracting
- **FMS 252** Foreign Military Sales (FMS) Capstone

Secondary Functional Training (Available starting FY25)

Complete one of the following per your supervisor:

- **SCO 120** Security Cooperation Organization (SCO) Basic Operations
- **BPC 150** Foundational Building Partner Capacity (BPC)
- **SPP 101** Foundational State Partnership Program
- **AME 110** Foundational Assessment, Monitoring, and Evaluation
- **PR 101** Foundational Policy and Resourcing
- **FMS 151** Foundational Foreign Military Sales (FMS)

Leadership Training

- Lead Teams/Projects

Experience/Performance Requirement

One year in a Practitioner SC billet or satisfactory performance

Continuous Learning Examples (60 hours every 2 years)

For a complete list, click [HERE](#).