



### Example Positions/Jobs

- Defense Acquisition Workforce

### Functional Area Description

The Acquisition functional area prepares the workforce member to understand how DoD Security Cooperation (SC) acquisition programs and activities (e.g., FMS cases, BPC programs, International Cooperative Programs, etc.) advance national security objectives in support of U.S. foreign policy consistent with defense acquisition and technology security and foreign disclosure policies and processes. Specifically, workforce members will be able to identify their role within the broad framework of DoD SC acquisition.

### How will this prepare you better for your work?

DoD SC acquisition is a system of systems that demands teamwork to develop SC acquisition programs effectively and responsively, while also utilizing the acquisition framework to execute requirements. Fulfilling your roles and responsibilities will enable you to identify legal and policy guidance, outline complex problems, and implement DoD SC acquisition programs effectively – an essential outcome in an era of strategic competition. Ultimately this certification will prepare you to be effective and efficient in executing DoD SC acquisition programs as a Security Cooperation Acquisition Workforce member.

## Practitioner Certification Program of Study

### Core Education and Training

- **CD 201** Capability Development for Practitioners
- **TSFD 201** Technology Security, Foreign Disclosure, and End-use Compliance for Practitioners
- **PMA 201** Political Military Activity for Practitioners
- **REG 201** Working Across Cultures for Security Cooperation Practitioners

### Primary Functional Training

- **INT 2300V** International Acquisition Planning
- **INT 2110** International Acquisition/Security Cooperation Program Management
- **FMS 251** Foreign Military Sales (FMS) Process

**AND choose ONE of the following course options listed:**

- **ACQ 250** Contracting for FMS
- **FMS 252** Foreign Military Sales (FMS) Capstone

### Secondary Functional Training

**Complete one of the following per your supervisor:**

- **SCO 103** Foundations of Security Cooperation Organization (SCO)
- **BPC 150** Foundational Building Partner Capacity (BPC)
- **SPP 101** Foundational State Partnership Program
- **PR 101** Foundational Policy and Resourcing
- **FMS 151** Foundational Foreign Military Sales (FMS)
- **ATE 140** Foundations of Defense Institutional Advising (ICB)

### Leadership Training

- Lead Self
- Lead Teams/Projects

### Experience/Performance Requirement

One year in a Practitioner SC billet or satisfactory performance

**Continuous Learning Hours: 60 hours every 2 years**