



Example Positions/Jobs

- Case Writing Support
- Admin Support
- LOR/A Development
- Country Portfolio Directors
- Country Desk Officers
- Country Case Managers
- SAPM
- Supervisors
- Directors
- Regional Managers

Functional Area Description

The FMS functional area prepares the workforce member to understand how FMS cases advance national security objectives in support of U.S. foreign policy. Specifically, workforce members will be able to identify their role within the broad framework of FMS.

How will this prepare you better for your work?

FMS is a system of systems that demands teamwork to develop cases effectively and responsively, while also addressing TSFD requirements. Fulfilling your roles and responsibilities will enable you to recall legal and policy guidance, outline complex problems, and implement FMS cases effectively – an essential outcome in an era of strategic competition. Ultimately this certification will prepare you to be effective and efficient in supporting execution of FMS programs as a Security Cooperation Workforce member.

Foundational Certification Program of Study

Core Education and Training

- **CD 101** Foundations of Capability Development
- **TSFD 101** Foundations of Technology Security, Foreign Disclosure, and End-use Controls
- **PMA 101** Foundations of Political Military Activities
- **SC 102** Foundations of Security Cooperation

Primary Functional Training

- **FMS 151** Foundational Foreign Military Sales (FMS)

Leadership Training

- Lead Self

Experience/Performance Requirement

One year in a Foundational SC billet or satisfactory performance

Continuous Learning Hours: 40 hours every 2 years