



Example Positions/Jobs

- COCOM Planners
- Service Component Command Planners
- Service/Joint Planners
- Country Portfolio Directors
- Country Desk Officers
- Country Case Managers
- Supervisors
- Directors
- Regional Managers

Functional Area Description

Upon completion of the Policy and Resourcing (PR) Functional Area Certification, the PR professional will have a broader and deeper understanding of national, combatant command and specific security cooperation policies, strategies, plans, and resourcing activities that advance national security objectives in support of U.S. foreign policy. Specifically, workforce members will identify their roles and responsibilities within the security cooperation enterprise.

How will this prepare you better for your work?

This functional area education teaches PR practitioners how policy, strategy, plans, and resourcing are nested to achieve desirable security cooperation outcomes for the United States. These courses focus not only on processes but use real world examples and case studies to reinforce learning. The PR professional will have a broader and deeper understanding of how security cooperation activities nest within the wider spectrum of strategies and plans.

Practitioner Certification Program of Study

Core Education and Training

- **CD 201** Capability Development for Practitioners
- **TSFD 201** Technology Security Foreign Disclosure, and End-use Controls for Practitioners
- **PMA 201** Political Military Activity for Practitioners
- **REG 201** Working Across Cultures for Security Cooperation for Practitioners

Primary Functional Area Training

- **PR 201** Policy and Resourcing for Practitioners
- **PR 210** Adversary Security Cooperation
- **PR 220** Policy and Resourcing: The Value Arms Market
- **PR 230** Successful U.S. Security Cooperation Missions – A Historical Case Study
- **PR 240** Unsuccessful U.S. Security Cooperation Missions – A Historical Case Study

Secondary Functional Area Training

Choose ONE of the following per your supervisor’s recommendation:

- **FMS 151** Foundational Foreign Military Sales (FMS)
- **SCO 103** Foundations of Security Cooperation Organization (SCO)
- **BPC 150** Foundational Building Partner Capacity (BPC)
- **SPP 101** Foundational State Partnership Program (SPP)
- **ATE 140** Foundations of Defense Institutional Advising (ICB)

Leadership Training

- Lead Self
- Lead Teams / Projects

Experience/Performance Requirement

One year in a Practitioner or higher Security Cooperation billet or a satisfactory performance rating

Continuous Learning Hours: 60 hours every 2 years